

Change photo

# **Nigel Stonham**

An experienced, creative and sales oriented strategic thinker. Passionate about optimising people, places and projects.

Working internationally as a Multi Project Manager, and locally as a Happiness Coach / Strategy Mentor / English Trainer. Career background is in corporate sales and marketing in England and then Education in Austria.

A global citizen, I have been based in Vienna / Austria since 1999

## Coach - Nigel Stonham Coaching - English Strategy Happiness

March 2012-Present

### Project Manager blue sky stuff

December 2016 – Present (2 months) Vienna

blue sky stuff - "inspiring and motivating people to find and follow their passion"

currently building an academy to train people who are finding or following their passion, key focus on languages, programming, arts.

### Project Manager Vienna Hub (https://www.linkedin.com/groups/4112823)

Click to edit position time period, followed by position location nameNovember 2016 – Present (3 months)Vienna

Vienna-Hub "connecting people with passion, across art commerce sport and education"

now building a sales machine that promotes and sells stuff from people with passion wishing to commercialise their passion in order to live their dream

https://viennahub.wordpress.com/stuff-to-sell/

#### **Sponsor Manager FC Mariahilf**

September 2016 – Present (5 months) Vienna

Fishing for sponsors for FC Mariahilf, a Vienna club with some 250 members from 20 nations, with teams playing in the Mens, Womens, and Junior Leagues. http://www.dasbiber.at/blog/der-etwas-andere-fussball-club, and http://fc-mariahilf.at/index.php/soziales-engagement

To increase the value proposition for sponsors am looking at ways to involve the club in a variety of ways in the 6th district, to increase the membership representation to 40 nations, and to build the supporters club to 250 members. Also looking at blended learning opportunities beyond football, for players, trainers and fanbase...

Founder – First Tuesday Vienna 1999, Women with Passion 2004, Vienna Hub 2005, international kulturverein blue sky stuff 2008, Vienna Happiness Project 2010, !artspace 2012, European Happiness Association 2014, Happy City Network 2016,

CA Education Manager CEE 1999-2001

IBM, Oracle, Computer Associates Partner Sales 1985-1999

Degree – economics and business 1980-84, MBA 1992-1996

Nigel Stonham (nigelstonhamcoaching@gmail.com)

Passion – people, internet, education, English, passion

Dream – more smiling people on the street. World Peace through all people being at inner peace Happiness -12

Goal - 2017

Nigel Stonham Coaching – English Strategy Happiness

- $-\,150$  introduction strategy reviews. 150 introduction happiness coachings by 31.12 blue sky stuff academy
  - infrastructure / create remote management infrastructure of 1000 eLibraries in each Africa and Europe, each with 150 members paying ten euros or local dollars per month, by 31.12.
  - Content / 150,000 people each Africa and Europe in eclassrooms of ten, with personal learning plan and mentor. ie 30,000 edmodo groups, by 31.12

Vienna Hub Creative Circles – 4290 people from AMS clients and 4290 refugees in VH Creative Circles - Tandem Teams – with refugees learning german from Austrians, Austrians learning culture from the refugees Regular meetings, perhaps as internships up to 21 hours per week, by 31.12 Vienna Hub Creative Circles -

Vienna Hub Stuff to Sell – 100k commission on selling stuff by 31.12

Objectives	Strategies	Tactics
Nigel Stonham	Coach people, Spread happiness, Radiate	Set up 20 to 40 minute
Coaching	Love	coaching slots for 1-6
	3 Strategy Sessions, 3 Happiness Coachings	people and advertise
	per week is 150 of each, 50 weeks	through fb sites
	Pay as you like!	
blue sky stuff	Infrastructure	Afro Asian Institute
academy		Addicted to rock
	get 10 eLibraries online in vienna, with	Afripoint
infrastructure –	costs/benefits summary in ezine.	Aux Gazelles
pilot and grow	get 150 members in each committed to	buchcafe
	paying 10 euros – 1500 per month x 10 is	burgring1
content - pilot	15,000	cospace
and grow		FC Mariahilf
	content	froff
		juvivo
	get 15 edmodo classrooms running in each	seniorentreff
	eLibrary Wien, each with 10 people having	WUK
	mentor and personal learning plan.	
	Content varies, happens both with coach	Creativity
	and online 7x24 as required	Entrepreneurship
		Languages
	Mirror this in Africa via liasing with Eric,	Programming
	Sam, Moses in Ken/Nig/Uga for Africa pilot	Project Management
		Sales
Vienna Hub	Creative Circles – expand pilot to other	Continue with pilot
	locations and groups	
	Create 23 VH Creative Circles – Happiness	Reach out to AMS,
	to focus on Happiness in each district	WienXtra, Senioren, exPat
	each funded 1000 per month, with 600 to	Centre, Companies,
	coach 400 to centre, 23,000 per month	Districts, Hilfswerk
	Aim - to increase productivity by 12%	
	Coach people in VH CC – Sales, where team	Snipcards franchises
	plan is selling stuff	intellyo